# 

2023 MEDIA KIT

## OPEN ROAD ACTIVATION

TAP INTO OUR NETWORK OF MILLIONS OF READERS

Activation enables publishers to select from a menu of smart, audiencefocused marketing options to support the launch of new titles in all formats by putting the right books in front of the right readers.

## AUDIENCE

#### **EMAIL SUBSCRIBERS**



91% read 10+ books a year 73% read 20+ books a year

55% read 30+ books a year



98% read ebooks



71% read hardcovers and paperbacks



46% listen to audiobooks

#### WEBSITE VISITORS



Monthly Pageviews



3m 55s Average Dwell Time



3.26% of visitors click to purchase a book while on-site

#### **TOP BOOK INTERESTS**

Classic Mystery • Social and Military History Hard Sci-Fi and Cyberpunk • Book Club Reads Paranormal Nonfiction • Old School Romance

## OTHER AFFINITY CATEGORIES

Movies & Television • 30 Minute Meals • Green Living

## **GENRES**

Our audience reads across a wide range of genres. When creating a campaign for your specific title, we can target custom segments that combine reading preferences with click and engagement behavior to ensure the best performance.

#### **FICTION**

Commercial Fiction
Historical Fiction
Literary Fiction
Poetry
Women's Fiction

## MYSTERY &THRILLER

Action & Adventure
Cozy Mystery
Crime Fiction
Historical Mystery
Mystery
Psychological Thriller
Suspense Thriller

#### SCIENCE FICTION, FANTASY & HORROR

Dystopian Fiction
Fantasy
Horror
Paranormal
Science Fiction
Speculative Science Fiction
Steampunk
Time Travel
Urban Fantasy
Young Adult Fantasy

#### **ROMANCE**

Contemporary Romance Erotica Fantasy Romance Historical Romance Romantic Suspense Young Adult Romance

#### **NONFICTION**

Advice & How To Biography **Business** Christian Nonfiction Cooking Crafting **Entertainment** General Nonfiction Health History Home & Design Humor Memoir Military & War Paranormal Philosophy Politics & Current Events Reference
Religion & Spirituality
Science
Self-Help
Travel
True Crime
World History

#### YOUNG READERS

Children's Middle Grade Teen & Young Adult

## DEDICATED EMAILS

Our dedicated emails are quick, easy, highly effective, and flexible. Choose one of our three options based on your budget and goals.



#### **DEDICATED EMAIL OPTIONS**

#### TITLE AWARENESS

\$2,500

Maybe you have a new book from one of your major authors, or maybe you have a debut author whose cover you want in front of as many readers as possible. Our Title Awareness email is a great fit to ensure reach and viewability, prioritizing impressions and sending your title to up to 500,000 readers.

#### PERFORMANCE PLUS

\$1,750

Let our team match your title to a targeted segment of 50k-75k readers who we know will love it. This is the perfect email to package with our newsletter display ads and website ads to get your cover in front of segmented readers multiple times.

#### **PERFORMANCE**

\$750 - \$1,250

Looking to drive reader engagement on a budget? With our Performance email, our team assembles a precise segment of up to 25k hyper-targeted readers who are looking for their next book.

Depending on author, title, and seasonality, you can expect cost-per-click to range from \$0.75 to \$1.75.

## EMAIL PLACEMENTS

#### The Dutch House

By Ann Patchett



**EXPIRES 12/18/22** 

Literary Fiction



#### New York Times bestselling author

It's two siblings against the world in this novel that "has the richness, allusiveness, and emotional heft of the best fiction" (Boston Globe). A "dark, compelling fairy tale" about the inescapable past, The Dutch House is a deeply moving saga set over half a century of thwarted goals, elusive happiness, and enduring love (Entertainment Weekly).

**Apple Books** Barnes & Noble Amazon Google Kobo

#### **EMAIL PLACEMENTS**

#### SPOTLIGHT EMAILS

\$300 - \$500

Do you have a book that published in the last few months but didn't get the sales you were expecting? Or maybe it's performed well but sales are starting to slip? Or it's working and you want to double down. Price your ebook at \$7.99 or less and slot it into our various Spotlight emails to boost sales. Each email will feature up to 10 titles and drive traffic directly to the five major US ebook retailers

Slots are \$500 for one title, \$400 each for packages of five, and \$300 each when buying out the entire 10-slot email.

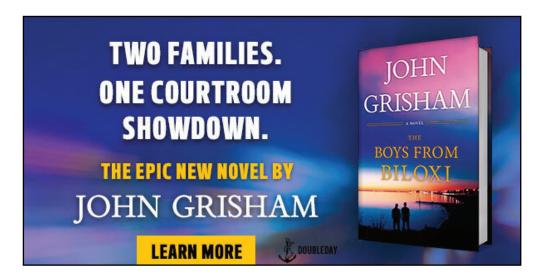
#### **CUSTOM OPTIONS**

Not seeing an option that works for you? Tell us your budget and needs, and we'll work to create a custom option.

## DISPLAY ADVERTISING

In addition to dedicated emails, we offer two other forms of display advertising: 600x300 ads in our newsletters and takeovers of our genre-focused websites.

#### **CONTENT NEWSLETTER ADS**



Content newsletter ads are perfect for performance marketing campaigns that prioritize clicks. They fit equally well for books with tight budgets and as components of larger campaigns for books with higher budgets.

#### **CONTENT WEBSITE ADS**



Content website ads are best for awareness campaigns, as they are an easy way to get your books in front of interested readers.

## DISPLAY ADVERTISING

#### **NEWSLETTER ADS**

PROPERTY	PRICE		
Early Bird Books	\$250		
The Reader	\$100		
The Lineup	\$75		
The Portalist	\$75		
Murder & Mayhem	\$75		
The Archive	\$75		
A Love So True	\$50		

#### **WEBSITE ADS**

WEBSITE	DAILY IMPRESSIONS	3-DAY COST	5-DAY COST	7-DAY COST	14-DAY COST
The Lineup	50,000	\$725	\$1,025	\$1,325	\$2,375
The Portalist	20,000	\$500	\$650	\$800	\$1,325
Murder & Mayhem	12,000	\$425	\$525	\$625	\$975
The Archive	16,000	\$425	\$525	\$625	\$975
A Love So True	8,000	\$350	\$400	\$450	\$625

#### **BULK PRICING**

All newsletter ads can be purchased at a bulk rate when buying a package of five or more.

## GIVEAWAYS

Our giveaways are a great way to get early and finished copies of your books into the hands of interested readers, and to acquire their email addresses.

Giveaways typically receive between 500 and 1,500 entrants. Performance varies based on author popularity, the prize package offered, the audience targeted, and many other factors.

We offer two types of giveaways, each at two prices:

#### TITLE AWARENESS GIVEAWAY

With our Title Awareness giveaway, we will create your landing page, promote it through social media and our newsletters, and advertise it through a dedicated email to a targeted list of readers.

**BASIC - \$1,250** 

Dedicated email size: 10k-20k readers.

**MAXIMUM - \$1,750** 

Dedicated email size: 20k-40k readers.

### AUDIENCE DEVELOPMENT GIVEAWAY

Get all the benefits of our Title Awareness giveaways, plus receive the email address of every reader who enters the giveaway.

**BASIC - \$1,800** 

Dedicated email size: 10k-20k readers.

**MAXIMUM - \$2,750** 

Dedicated email size: 20k-40k readers.

## SPONSORED CONTENT

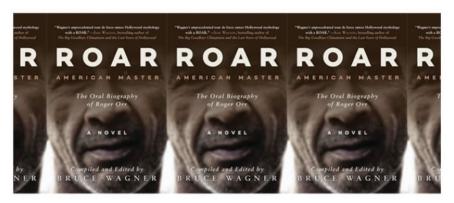
#### Explore Mercedes Lackey's Beloved, Fantastical World of Valdemar

Unsure where to start with Valdemar? We're here to help.



#### ROAR: An Oral Biography of a Fictional Life

Satirist Bruce Wagner has written a provocative new novel.



#### WHY USE EDITORIAL CONTENT?

With our full-time editorial staff, we are uniquely positioned to offer a variety of editorial options to publishers who are looking for innovative ways to advertise their books.

We place a strong emphasis on keyword and topic research to align with consumer interest and intent as well as search engine optimization best practices. We ensure that your content will be discoverable for months and years after its initial publication. Additionally, every piece of content we create is promoted through our social media channels and newsletters

No matter which option you select, you will have final approval of the articles that include your books and editorial.

In order to maximize exposure of your content, we recommend pairing it with a dedicated email; when packaged with our content options, email options are discounted 15%.

## SPONSORED CONTENT

#### **HYPE PIECE - \$500**

Our hype pieces are short articles (300-500 words) about your author, book, or series. We will work with you to craft the hook for the article, and every hype piece features the book cover and buy links.

#### EXCERPT - \$500

Excerpts are a great way to let readers test the waters of a new release. Send us any section that's between 800 and 1,200 words, and we'll publish it along with the book cover, a staff-written description of the book, and links to pre-order or purchase from online retailers.

#### **GUEST POST - \$500**

If you have an author who is looking to publish additional material online to promote their work, then a guest post is a great fit. We'll work with your author to establish an audience-centered hook for the article, and they can send us over an 800-1,200word article.

#### THE LINEUP



#### A Killer Comes Back to Finish the Job in The Angel Maker

Katie Shaw's blossoming world was wrecked once... can she survive the horrors again?

#### By Catherine Phelan

Published Oct 7, 2022











At age 17, Katie Shaw is ready to step off the precipice into a more adult life—one that means making her own decisions and living life boldly. But the very first time she chooses differently than her parents would expect, horror strikes.

## SPONSORED CONTENT



#### **AUTHOR INTERVIEW - \$750**

Let our editorial team interview your author about their new book, their writing life, or anything else they'd like to discuss. All interviews feature book covers and buy links for the author's titles.

#### FEATURED ARTICLE - \$1,000

Our featured articles are longer versions of our hype pieces (800-1,000 words). Like our hype pieces, every featured article includes the book cover and buy links.

#### THEMED LIST - \$500-\$1,500

Themed lists or "listicles" are a simple but powerful tool. Each book in our lists has its cover displayed, along with a short description and multiple buy links. We can either add your book to the top of an existing list for \$500, add your book to the top of a new list for \$850, or create a new list composed entirely of your titles for \$1,500.

## DEAL PROMOS

Ebook price promotion is a proven strategy to increase sales and breathe new life into backlist and recently published ebooks. Our deal promos go out to a voracious audience looking for their next read. Simply down-price your ebook to \$2.99 or lower and let our readers discover, buy, discuss, and review.

Each deal promo features the cover, a short description of the book, and buy links for the five major US ebook retailers: Amazon, Barnes & Noble, Apple Books, Kobo, and Google Play.







**≝P** ← R T A L I S T MURDER MAYHEM \$75

A LOVE SO TRUE \$50

#### BULK PRICING

Buy five or more promos for 10% off, 10 or more promos for 15% off, and 25 or more promos for 20% off.

## GET STARTED

#### CONTACT

DANIEL BERKOWITZ
EXECUTIVE DIRECTOR, PAID MARKETING
DBERKOWITZ@OPENROADMEDIA.COM